

## Pinnacle Milestones

2019

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### **March 26, 2019**

Pinnacle Financial Partners rises in the ranks to be the second best financial services firm to work for in the entire country, having earned the No. 2 spot on a new list of the Best Workplaces in Financial Services and Insurance from *FORTUNE* and Great Place to Work®.

### **February 14, 2019**

Pinnacle is one of the top places to work in the U.S., according to the list of the 100 Best Companies to Work For® from *FORTUNE* magazine and Great Place to Work. The firm ranked 27 on the list and was the firm's third consecutive appearance.

### **February 6, 2019**

Pinnacle wins national awards for both client service and workplace culture. The firm earned 21 Greenwich Excellence Awards and four Greenwich Best Brand Awards for small business and middle market banking. Of the awards, 13 are national honors and eight are regional, with Pinnacle winning every regional category.

### **January 15, 2019**

For the quarter ended Dec. 31, 2018, Pinnacle reports diluted earnings per share of \$1.23, a 251.4 percent increase over the same quarter last year. Loans are a record \$17.7 billion, an increase of \$243.5 million from Sept. 30, 2018, and \$2.1 billion from Dec. 31, 2017, reflecting year-over-year growth of 13.3 percent. Total assets are approximately \$25 billion, compared to \$21.8 billion at the same time last year. Pinnacle also announces a dividend of \$0.16 to be paid on Feb. 22, 2019 to common shareholders of record as of Feb. 1, 2019.

2018

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### **November 29, 2018**

Pinnacle is one of the nation's best employers for working parents. The firm earned the No. 40 spot on the 2018 list of Best Workplaces for Parents from *FORTUNE* magazine and Great Place to Work®.

### **November 11, 2018**

Great Place to Work® and *FORTUNE* names Pinnacle one of the nation's Best Workplaces for Women for the second year in a row, at No. 12.

### **October 26, 2018**

Pinnacle wins the top prize for Best Place to Work from the Memphis Business Journal in the large business category.

### **October 16, 2018**

For the quarter ended Sept. 30, 2018, Pinnacle reports diluted earnings per share of \$1.21, a 45.8 percent increase over the same quarter last year. Loans are a record \$17.46 billion, an increase of \$421.2 million from June 30, 2018, and \$2.20 billion from Sept. 30, 2017, reflecting year-over-year growth of 14.4 percent. Total assets are approximately \$24.6 billion, compared to \$21.8 billion at the same time last year. Pinnacle also announces a dividend of \$0.16 to be paid on Nov. 30, 2018 to common shareholders of record as of Nov. 2, 2018.

### **September 1, 2018**

Pinnacle is the No. 1 bank in Nashville in terms of deposits for the first time. According to data from the FDIC, Pinnacle grew deposits in its home city by nearly \$2 billion and leapt over Regions and Bank of America to move from No. 3 to No. 1. In Tennessee, Pinnacle rose to No. 4 in market share, besting Bank of America. August 28, 2018 American Banker names Pinnacle to its list of the “Best Banks to Work For” in the U.S. for the sixth year, at No. 16.

### **July 17, 2018**

For the quarter ended June 30, 2018, Pinnacle reports diluted earnings per share of \$1.15, a 36.9 percent increase over the same quarter last year. Loans are a record \$17.04 billion, an increase of \$716.8 million from March 31, 2018, and \$2.28 billion from June 30, 2017, reflecting year-over-year growth of 15.5 percent. Total assets are approximately \$24.0 billion, compared to \$20.88 billion at the same time last year. Pinnacle also announces a dividend of \$0.14 to be paid on Aug. 31, 2018 to common shareholders of record as of the close of business on Aug. 3, 2018.

### **June 26, 2018**

Pinnacle is No. 24 on the list of Best Workplaces for Millennials, as determined by FORTUNE and Great Place to Work®. Rankings were based on employees’ experiences like pride in community impact, belief that their work makes a difference and the feeling that their work has special meaning.

### **June 19, 2018**

Pinnacle places No. 1 on the Knoxville News Sentinel’s list of 2018’s Top Workplaces in the mid-sized business category. Knoxville President Mike DiStefano is also named the best leader for mid-sized companies.

**April 17, 2018**

Pinnacle announces a dividend of \$0.14 to be paid on May 25, 2018 to common shareholders of record as of the close of business on May 4, 2018.

**April 16, 2018**

For the quarter ended March 31, 2018, Pinnacle reports diluted earnings per share of \$1.08, a 31.7 percent increase over the same quarter last year. Loans are a record \$16.3 billion, an increase of \$692.9 million from Dec. 31, 2017, and \$7.68 billion from March 31, 2017, reflecting year-over-year growth of 88.9 percent. Total assets are approximately \$22.9 billion, compared to \$11.7 billion at the same time last year.

**March 27, 2018**

Great Place to Work<sup>®</sup> and FORTUNE names Pinnacle No. 3 in the country on its list of “Best Workplaces in Financial Services and Insurance.” The ranking is based on surveys of more than 76,000 employees in the sector that look at over 50 elements of their experience on the job, no matter who they are or what they do. The factors include pride in the organization’s community impact, belief that their work makes a difference and feeling their work has special meaning.

**March 16, 2018**

Pinnacle Financial Partners earns a place on Center for Companies That Care’s Honor Roll for 2018, one of 15 companies on the list. The Honor Roll recognizes U.S.-based companies of all sizes and industries with outstanding workplace practices and active community involvement. Center for Companies That Care evaluates companies according to their 10 Characteristics of Socially Responsible Employers. They include sustaining a work environment founded on dignity and respect for all employees, encouraging individual pursuit of work/life balance and getting involved in community endeavors, among others. Each company on the list makes meaningful investments in its employees and in society through community service.

**February 15, 2018**

Pinnacle climbs 12 spots to No. 22 on the 2018 list of FORTUNE magazine’s 100 Best Companies to Work For, which is developed according to global research by consulting firm Great Place to Work<sup>®</sup> and FORTUNE. The 100 Best Companies to Work For list is based on survey results from more than 310,000 employees at workplaces across the country that rate company culture on more than 50 elements.

**February 7, 2018**

Pinnacle more than triples its previous record by bringing home 30 national and regional Greenwich Excellence Awards for 2017. Only one bank in the country earned more. This is the firm’s ninth year in the program and the first time it was eligible for several of the national awards.

**January 18, 2018**

Pinnacle ranks among the best of the country’s 100 largest banks, according to a Forbes analysis. The firm landed at No. 26 on the list, higher than any other bank with operations in Tennessee.

### **January 16, 2018**

For the quarter ended Dec. 31, 2017, Pinnacle reports diluted earnings per share of \$0.97 (excluding one-time expenses), a 16.3 percent increase over the same quarter last year. Loans are a record \$15.63 billion, an increase of \$373.3 million from Sept. 30, 2017, and \$7.18 billion from Dec. 31, 2016, reflecting year-over-year growth of 85.0 percent. Total assets are approximately \$22.2 billion, compared to \$11.2 billion at the same time last year. Pinnacle also announces a dividend of \$0.14 to be paid on Feb. 23, 2018 to common shareholders of record as of the close of business on Feb. 2, 2018.

### **2017**

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### **December 8, 2017**

Pinnacle is ranked Middle Tennessee's No. 1 small business lender for eighth year by Nashville Business Journal

### **December 6, 2017**

Bank Investment Consultant magazine names Pinnacle associate Brock Kidd No. 1 on its list of Top 100 Bank Advisors. Pinnacle associates Jamie Hare (No. 20), Brick Sturgeon (No. 47) and Barry Moody (No. 62) also earned spots on the magazine's annual ranking.

### **November 16, 2017**

Greenwich Associates once again names Pinnacle one of its Best Brand Award winners. The firm earned 2017 honors for both Ease of Doing Business and Trust in small business and middle market banking. Pinnacle previously earned these Best Brand awards in 2014 and 2016.

### **November 1, 2017**

Pinnacle opens a full-service banking location in the Capitol View development near Charlotte Pike. This is Pinnacle's 11th office in Nashville and its third downtown. It is in the ground floor of a new building anchored by HCA.

### **October 27, 2017**

Pinnacle is the best place to work in Memphis, according to the Memphis Business Journal. The firm took home 2017's top "Best Place to Work" award in its category of companies up to 149 employees. This is the second time the firm has won in its category in the three years since it entered the Memphis market.

### **October 17, 2017**

For the quarter ended Sept. 30, 2017, Pinnacle reports diluted earnings per share of \$0.83, a 16.9 percent increase over the same quarter last year. Loans are a record \$15.26 billion, an increase of \$501.0 million from June 30, 2017, and \$7.02 billion from Sept. 30, 2016, reflecting year-over-year growth of 85.2 percent. Total assets are approximately \$21.8 billion, compared to \$11.0 billion at the same time last year. Pinnacle also announces a dividend of \$0.14 to be paid on Nov. 24, 2017 to common shareholders of record as of the close of business on Nov. 3, 2017.

**September 15, 2017**

Great Place to Work<sup>®</sup> and FORTUNE name Pinnacle one of the “Best Workplaces for Women.” The ranking is based on survey results looking at how women rated the organization in more than 50 areas, including respect, fairness, management and camaraderie.

**September 11, 2017**

FORTUNE magazine names Pinnacle to its list of the 100 Fastest-Growing Companies. The companies were ranked according to growth in revenues, profits and stock returns over a three-year period.

**August 28, 2017**

American Banker names Pinnacle No. 6 on its list of the “Best Banks to Work For” in the U.S., its fifth year in a top spot.

**July 18, 2017**

For the quarter ended June 30, 2017, Pinnacle reports diluted earnings per share of \$0.80, a 9.6 percent increase over the same quarter last year. Loans are a record \$14.76 billion, an increase of \$6.12 billion from March 31, 2017, and \$7.6 billion from June 30, 2016, reflecting year-over-year growth of 108.1 percent. Total assets are approximately \$20.9 billion, compared to \$9.7 billion at the same time last year. Pinnacle also announces a dividend of \$0.14 to be paid on Aug. 25, 2017 to common shareholders of record as of the close of business on Aug. 4, 2017.

**July 10, 2017**

Pinnacle earns Preferred Lender Status from the U.S. Small Business Administration, significantly easing the application and approval process for SBA loans. The firm also earned Community Bank of the Year honors from SBA for the state of Tennessee, meaning it had the highest number and dollar amount of SBA 7(a) loans in the SBA’s FY2016.

**June 23, 2017**

Pinnacle places No. 1 on the Knoxville News Sentinel’s list of 2017’s Top Workplaces in the mid-size business category. The firm also won the special “Direction Award” for the highest percentage of associates saying that the company is headed in the right direction.

**June 16, 2017**

Pinnacle completes its merger with BNC Bancorp. Upon closing, BNC Chief Executive Officer and President Rick Callicutt becomes chairman of Pinnacle’s Carolinas and Virginia region. Callicutt also joins Pinnacle’s board of directors, along with Abney Boxley, Thomas Sloan and Ken Thompson. BNC will operate as a division of Pinnacle Bank until late third quarter 2017, when both firms will begin combining their operations. The combined company has more than \$20 billion in assets and a four-state footprint concentrated in 11 of the largest urban markets in the Southeast.

**June 8, 2017**

EY names Pinnacle President and CEO Terry Turner Entrepreneur of the Year<sup>®</sup> 2017 for the Southeast region in the field of financial services.

**April 18, 2017**

Pinnacle announces a dividend of \$0.14 to be paid on May 26, 2017 to common shareholders of record as of the close of business on May 5, 2017.

**April 17, 2017**

For the quarter ended March 31, 2017, Pinnacle reports diluted earnings per share of \$0.82, a 20.6 percent increase over the same quarter last year. Loans are a record \$8.642 billion, an increase of \$192.1 million from Dec. 31, 2016, and \$1.814 billion from March 31, 2016, reflecting year-over-year growth of 26.6 percent. Total assets are approximately \$11.7 billion compared to \$9.3 billion at the same time last year.

**March 29, 2017**

Pinnacle earns a place on People magazine's inaugural "50 Companies That Care" list. The companies were selected based on the generosity of their benefits and charitable work, as well as personal accounts of the impact these organizations have made on the lives of their employees. Pinnacle was No. 20 on the list. This marks the third national workplace award the firm has won this year and the 10th in its history.

**March 28, 2017**

Great Place to Work<sup>®</sup> and FORTUNE name Pinnacle one of the "Best Workplaces in Financial Services and Insurance." The ranking is based on surveys of more than 62,000 employees from leading financial firms. An average of 98 percent of employees at these companies say they enjoy a psychologically healthy workplace, with a similar share describing their organizations as friendly.

**March 9, 2017**

Pinnacle ranks No. 34 on the 2017 list of FORTUNE's 100 Best Companies to Work For, which is developed according to global research by consulting firm Great Place to Work<sup>®</sup> and FORTUNE. The ranking is based on employee ratings of workplace culture, including the level of trust they feel toward leaders, the pride they take in their jobs and the camaraderie they experience with co-workers. This is the first year Pinnacle has been eligible for the list, which evaluates firms with at least 1,000 employees.

**February 15, 2017**

Pinnacle earns Greenwich Excellence Awards for the seventh consecutive year for distinguished service in eight categories, including national and regional awards for overall satisfaction, likelihood to recommend and overall satisfaction with cash management in small business banking. The firm also won regional awards for proactively providing advice in small business banking and likelihood to recommend in the middle market segment.

**February 5, 2017**

Pinnacle is No. 1 on the Knoxville News Sentinel's list of Knoxville-area lenders of million dollar loans. Pinnacle made 39 loans totaling over \$160,688,000 recorded in Anderson, Blount, Knox, Loudon and Sevier counties.

**January 30, 2017**

Pinnacle raises net proceeds of approximately \$191.2 million after completing a public offering of shares of its common stock. Proceeds will be used for general corporate purposes, including providing capital for Pinnacle Bank and for the pending acquisition of BNC Bancorp.

**January 23, 2017**

Pinnacle opens its permanent home for the firm's seventh East Tennessee office in Blount County. The new office is located at 837 West Lamar Alexander Parkway in Maryville.

**January 22, 2017**

Pinnacle announces a definitive agreement to acquire BNC Bancorp, a North Carolina-based bank with 76 offices in North Carolina, South Carolina and Virginia. When the BNC merger closes, anticipated for the third of quarter 2017, the combined company is projected to have assets of approximately \$20 billion and a four-state footprint concentrated in 12 of the largest urban markets in the Southeast.

**January 17, 2017**

For the quarter ended Dec. 31, 2016, Pinnacle reports diluted earnings per share of \$0.78, a 20.0 percent increase over the same quarter last year. Loans are a record \$8.450 billion, an increase of \$208.9 million from Sept. 30, 2016, of which \$944 million relates to the firm's merger with Avenue Financial Holdings, Inc. Total assets are approximately \$11.2 billion compared to \$8.7 billion at the same time last year. Pinnacle also announces a dividend of \$0.14 to be paid on Feb. 24, 2017.

**January 10, 2017**

Pinnacle is named No. 24 on Forbes' America's Best Banks 2017. It was No. 25 in 2016.

[2016](#)

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**December 20, 2016**

Pinnacle receives Greenwich Best Brand Awards for small business banking based on trust and ease of doing business. Greenwich Associates evaluated more than 750 banks, and only 18 were found to have a distinctive brand. Pinnacle also received these awards in 2014.

**December 9, 2016**

Pinnacle is ranked Middle Tennessee's No. 1 small business lender for seventh year by Nashville Business Journal.

**October 18, 2016**

For the quarter ended Sept. 30, 2016, Pinnacle reports diluted earnings per share of \$0.71, a 14.5 percent increase over the same quarter last year. Loans are a record \$8.241 billion, an increase of \$1.905 billion from Sept. 30, 2015, of which \$944 million relates to the firm's merger with Avenue Financial Holdings, Inc. on July 1, 2016. Total assets are approximately \$11.0 billion compared to \$8.5 billion at the same time last year. Pinnacle also announces a dividend of \$0.14 to be paid on Nov. 25, 2016.

**September 30, 2016**

Pinnacle has achieved a No. 3 market share position in Nashville after closing its merger with Avenue Financial Holdings, Inc., according to June 30, 2016 FDIC deposit data.

**August 28, 2016**

American Banker names Pinnacle the sixth best bank to work for in the U.S. in 2016, marking the fourth year in a row the firm earned a top spot.

**July 13, 2016**

SmartAsset ranks Pinnacle No. 8 among top stock performers in Tennessee.

**July 1, 2016**

Pinnacle completes its merger with Avenue Financial Holdings in Nashville. Avenue directors Marty Dickens, Joe Galante, David Ingram and Ron Samuels are appointed to Pinnacle's board.

**June 14, 2016**

FORTUNE names Pinnacle No. 28 on its list of 30 Best Workplaces to Retire From.

**April 18, 2016**

For the quarter ended March 31, 2016, Pinnacle reports diluted earnings per share of \$0.68, a 9.7 percent increase over the same quarter last year. Loans are a record \$6.828 billion for a year-over-year growth rate of 47 percent, and total assets are approximately \$9.3 billion. Pinnacle also announces a dividend of \$0.14 to be paid on May 27, 2016.

**March 18, 2016**

Pinnacle earns regional Greenwich Excellence Awards for the sixth consecutive year for distinguished service in five categories, including awards for overall satisfaction in small business and middle market banking. The firm also won regional awards for likelihood to recommend in both categories and overall satisfaction of cash management in the middle market segment.

**March 14, 2016**

CapitalMark Bank & Trust changes its name and identity to Pinnacle Financial Partners in client appreciation events at its three offices in East Tennessee. CapitalMark merged with Pinnacle on July 31, giving the firm a presence in three additional East Tennessee counties. CapitalMark had continued to operate under its brand until the systems and operations of the companies were totally integrated with Pinnacle.

**March 4, 2016**

Pinnacle acquires an additional 19 percent interest in Bankers Healthcare Group (BHG), bringing its total interest in BHG to 49 percent.

**January 28, 2016**

Pinnacle and Avenue Financial Holdings, Inc. sign a definitive agreement for Avenue to merge into Pinnacle. Avenue Bank had approximately \$1.2 billion in total assets at Dec. 31, 2015 and operates a corporate headquarters and four retail locations in Nashville.

For the quarter ended Dec. 31, 2015, Pinnacle reports diluted earnings per share of \$0.65, a 22.6 percent increase over the same quarter last year. Loans are a record \$6.543 billion for a year-over-year growth rate of



42.6 percent, and total assets are more than \$8.7 billion. Pinnacle also announces a dividend of \$0.14 to be paid on Feb. 26, 2016.



**January 7, 2016**

Pinnacle is named No. 25 on Forbes' America's Best Banks 2016.

**January 1, 2016**

Great Place to Work<sup>®</sup> and FORTUNE named Pinnacle one of the 50 Best Workplaces for Camaraderie after surveying more than 255,000 employees across the nation.

**2015**

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**December 11, 2015**

Pinnacle is ranked Middle Tennessee's No. 1 small business lender for sixth year by Nashville Business Journal.

**November 16, 2015**

Magna Bank changes its name and identity to Pinnacle Bank in client appreciation events at its five Memphis offices. Magna merged with Pinnacle on Sept. 1, giving the firm a presence in all four of Tennessee's urban markets and combined assets of about \$8.5 billion. Magna had continued to operate under its brand until the systems and operations of the companies were totally integrated with Pinnacle.

**October 20, 2015**

For the quarter ended Sept. 30, 2015, Pinnacle reports diluted earnings per share of \$0.62, a 19.2 percent increase over the same quarter last year. Loans are a record \$6.336 billion for a year-over-year growth rate of 43.3 percent, and total assets are more than \$8.5 billion. Pinnacle also announces a dividend of \$0.12 to be paid on November 27, 2015.

**September 21, 2015**

Pinnacle is recognized for its financial performance in Sandler O'Neill + Partners' annual Sm-All Stars report for the fifth time; the previous recognitions were in 2006, 2008, 2013 and 2014.

**September 1, 2015**

Pinnacle completes its merger with Magna Bank in Memphis. Upon closing, Magna director Thomas C. Farnsworth, III of Farnsworth Holding Company in Memphis was appointed to Pinnacle's board. Magna will operate as a division of Pinnacle Bank until November 2015, when both firms anticipate combining their operations. The combined company has assets of approximately \$8.2 billion and 42 offices in 13 counties, operating in each of Tennessee's four urban markets.

**August 26, 2015**

American Banker names Pinnacle one of the "Best Banks to Work For" in the U.S., marking the third year in a row the firm has earned a spot in the top three.

**July 31, 2015**

Pinnacle completes its merger with CapitalMark Bank & Trust in Chattanooga. Upon closing, CapitalMark director Charles E. Brock, president and CEO of Launch Tennessee, was appointed to Pinnacle's board.

**July 22, 2015**

Pinnacle names Bill Hagerty, co-founder and managing director of private equity investment firm Hagerty Peterson & Company, to its board of directors. Hagerty recently served in Tennessee Gov. Bill Haslam's cabinet as the state's commissioner of economic development.

**July 21, 2015**

For the quarter ended June 30, 2015, Pinnacle reports diluted earnings per share of \$0.64, a 30.2 percent increase over the same quarter last year. Loans are a record \$4.83 billion for a year-over-year growth rate of 11.9 percent, and total assets are approximately \$6.5 billion. Pinnacle also announces a dividend of \$0.12 to be paid on Aug. 31, 2015.

**July 6, 2015**

The Tennessee Department of Financial Institutions and Federal Deposit Insurance Corporation approve Pinnacle's applications to merge with CapitalMark Bank & Trust and Magna Bank. Pinnacle anticipates that the mergers should become effective during the third quarter of 2015.

**June 17, 2015**

Pinnacle names Renda Burkhart, CPA and president of Burkhart & Company, P.C., to its board of directors.

**April 28, 2015**

Pinnacle announces a definitive agreement to acquire Magna Bank, a Memphis-based bank with five offices – two in East Memphis, two in Germantown and one in Cordova. When the Magna and CapitalMark mergers close in third quarter 2015, the combined company is projected to have assets of approximately \$8.0 billion and 42 offices in 13 counties, operating in each of Tennessee's four urban markets. Pinnacle also announces plans to hire eight long-term Memphis financial services professionals from First Tennessee Bank to accelerate the firm's expansion into Memphis.

**April 20, 2015**

For the quarter ended March 31, 2015, Pinnacle reports diluted earnings per share of \$0.62, a 31.9 percent increase over the same quarter last year. Loans are a record \$4.65 billion for a year-over-year growth rate of 11.1 percent, and total assets are approximately \$6.3 billion. Pinnacle also announces a dividend of \$0.12 to be paid on May 29, 2015.

**April 7, 2015**

Pinnacle announces a definitive agreement to acquire CapitalMark Bank & Trust, a Chattanooga-based bank with four offices – Chattanooga, Cleveland, Oak Ridge and Knoxville.

**March 17, 2015**

Pinnacle receives national and regional Greenwich Excellence Awards for the fifth consecutive year for distinguished service in six categories, including national and regional awards for overall satisfaction in small business banking and treasury management services. The firm also won national awards for relationship manager capability and likelihood to recommend.

**February 4, 2015**

Pinnacle Financial Partners' subsidiary, Pinnacle Bank, acquires a 30 percent interest in Bankers Healthcare Group, a privately held company, for \$75 million.

**January 20, 2015**

For the quarter ended Dec. 31, 2014, Pinnacle reports diluted earnings per share of \$0.53, a 20.5 percent increase over the same quarter last year. Loans are a record \$4.59 billion for a year-over-year growth rate of 10.7 percent, and total assets are \$6.0 billion. Pinnacle also announces a dividend of \$0.12 to be paid on Feb. 27, 2015.

[2014](#)

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**December 12, 2014**

Nashville Business Journal ranks Pinnacle Middle Tennessee's No. 1 small business lender for the fifth consecutive year.

**December 10, 2014**

Pinnacle opens its fifth full-service banking location in Knoxville on Emory Road in the Halls/Powell area.

**November 18, 2014**

Pinnacle receives Greenwich Best Brand Awards in small business banking based on trust and ease of doing business. Greenwich Associates evaluated more than 750 banks, and only 20 were found to have distinctive brands.

**October 26, 2014**

American Banker names Pinnacle one of the "Best Banks to Work For" in the U.S. for the second year. Pinnacle was No. 2 among the 40 banks listed.

**October 23, 2014**

The Knoxville Area Urban League honors Pinnacle with the 2014 Corporate Leadership Award at its annual Equal Opportunity Awards Gala. The award recognizes a company that has shown special support of the Urban League's mission.

**October 21, 2014**

For the quarter ended Sept. 30, 2014, Pinnacle reports diluted earnings per share of \$0.52, a 23.8 percent increase over the same quarter last year. Loans are a record \$4.421 billion for a year-over-year growth rate of 11.4 percent, and total assets are \$5.9 billion. Pinnacle also announces a dividend of \$0.08 to be paid on Nov. 28, 2014, to common shareholders of record as of the close of business on Nov. 7, 2014.

**October 2014**

Pinnacle is named to DepositAccounts.com's list of the "Top 200 Healthiest Banks in America." The report rates every federally insured bank in the U.S. – more than 6,500 – on a number of factors and recognizes the top 200 who have shown exceptional fiduciary responsibility. Pinnacle is No. 191 on the list.

**October 6, 2014**

Pinnacle is recognized for its financial performance in Sandler O’Neill + Partners’ annual Sm-All Stars report for the fourth time; the previous recognitions were in 2006, 2008 and 2013. Pinnacle is the only Tennessee bank among the nation’s 35 best-performing small-cap institutions based on growth, profitability, asset quality and capital strength.

**October 2, 2014**

Pinnacle remains the fourth-largest financial institution in the Nashville-Davidson-Murfreesboro MSA, according to June 2014 FDIC data. Pinnacle maintains the No. 6 share in the Knoxville MSA, holds the top spot in Rutherford County and is the third-largest in Wilson County.

**September 19, 2014**

For the third year, Great Place to Work® names Pinnacle one of the best workplaces in the United States on its 2014 Best Small & Medium Workplaces list. Pinnacle ranked No. 5 out of 25 on the medium-sized list, which was published in FORTUNE magazine.

**September 12, 2014**

Nashville Business Journal names Pinnacle a finalist for its “Healthiest Employers” award for the fourth year.

**August 19, 2014**

Pinnacle earns the highest ranking among Tennessee peers in Bank Director magazine’s 2014 Bank Performance Scorecard in the \$5-50 billion asset range. Pinnacle was No. 32 on the list.

**July 15, 2014**

For the quarter ended June 30, 2014, Pinnacle reports fully diluted earnings per share of \$0.49, a 16.7 percent increase over the same quarter last year. Loans are a record \$4.315 billion for an annualized linked-quarter growth rate of 12.8 percent, and total assets are \$5.8 billion. Pinnacle also announces a dividend of \$0.08 to be paid on Aug. 29, 2014, to common shareholders of record as of the close of business on Aug. 8, 2014.

**April 15, 2014**

Pinnacle announces a dividend of \$0.08 to be paid on May 30, 2014 to common shareholders of record as of the close of business on May 9, 2014.

**April 14, 2014**

For the quarter ended March 31, 2014, Pinnacle reports fully diluted earnings per share of \$0.47, a 20.5 percent increase over the same quarter last year. Year-over-year loan growth is up 10.9 percent, and total assets are \$5.6 billion.

**February 2014**

Pinnacle receives national and regional Greenwich Excellence Awards for the fourth consecutive year for overall satisfaction in small business banking, middle market banking and treasury management.

**January 21, 2014**

Pinnacle announces a dividend of \$0.08 to be paid on Feb. 28, 2014 to common shareholders of record as of the close of business on Feb. 7, 2014.

**January 21, 2014**

For the quarter ended Dec. 31, 2013, Pinnacle reports fully diluted earnings per share of \$0.44, a 29.4 percent increase over the same quarter last year. Year-over-year loan growth is up 11.6 percent, and total assets are \$5.6 billion.

[2013](#)

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**December 20, 2013**

Nashville Business Journal ranks Pinnacle Middle Tennessee's No. 1 small business lender for the fourth consecutive year.

**December 2, 2013**

Pinnacle names Tennessee State University President Glenda Baskin Glover, Ph.D., JD, CPA, to its Board of Directors.

**October 28, 2013**

American Banker names Pinnacle the "Best Bank to Work For" in its inaugural ranking. The firm earned the top spot in the \$3 billion to \$10 billion in assets category and was No. 1 overall among the 35 banks listed.

**October 15, 2013**

Pinnacle announces the initiation of a quarterly dividend of \$0.08 to be paid on Dec. 20, 2013 to common shareholders of record as of the close of business on Nov. 26, 2013.

**October 15, 2013**

For the quarter ended Sept. 30, 2013, Pinnacle reports fully diluted earnings per share of \$0.42, a 27.3 percent increase over the same quarter last year. Year-over-year loan growth is up 12.6 percent, and total assets are nearly \$5.4 billion.

**September 30, 2013**

Pinnacle remains the fourth-largest financial institution in the Nashville-Davidson-Murfreesboro MSA, according to June 2013 FDIC data. Pinnacle maintains the No. 6 share in the Knoxville MSA, holds the top spot in Rutherford County and remains the second-largest in Wilson County.

**September 23, 2013**

Pinnacle is recognized for its financial performance in Sandler O'Neill + Partners' annual Sm-All Stars report for the third time; the previous recognitions were in 2006 and 2008. Pinnacle is the only Tennessee bank among the nation's 31 best-performing small-cap institutions based on growth, profitability, asset quality and capital strength.

**September 19, 2013**

Great Place to Work® names Pinnacle one of the best workplaces in the United States on its 2013 Best Small & Medium Workplaces list published in FORTUNE magazine for the second year. Pinnacle ranked No. 5 out of 25 of medium-sized list.

**September 19, 2013**

For the fourth year, CABLE names Pinnacle to its Board Walk Hall of Fame. The award recognizes companies that have at least two women on their boards of directors.

**September 17, 2013**

Pinnacle names Reese Smith, III, president of Haury & Smith Contractors, to its Board of Directors. He was one of the firm's founders and an original director, serving on the board from 2000 to 2009.

**August 22, 2013**

Nashville Business Journal names Pinnacle a finalist for its "Healthiest Employers" award for the third year.

**July 18, 2013**

Pinnacle's market cap reaches more than \$1 billion for the first time.

**July 16, 2013**

For the quarter ended June 30, 2013, Pinnacle reports fully diluted earnings per share of \$0.42, an 83 percent increase over the same quarter last year. Year-over-year loan growth is up 14 percent, and total assets are nearly \$5.4 billion.

**June 26, 2013**

Pinnacle is named No. 1 in the large company category of The Tennessean's inaugural "Top Workplaces" awards.

**June 24, 2013**

Pinnacle is added to the NASDAQ Financial-100 Index. The index includes securities of 100 of the largest domestic and international financial institutions listed on the NASDAQ Stock Market based on market capitalization.

**May 9, 2013**

Pinnacle opens its fourth full-service banking location in the Knoxville market in the Cedar Bluff area.

**April 15, 2013**

For the quarter ended March 31, 2013, Pinnacle reports a record level of pre-tax net income and loan growth. Net income per diluted common share is \$0.39. Total assets are nearly \$5.1 billion.

**April 10, 2013**

For the 10th consecutive year, Pinnacle wins the Nashville Business Journal's "Best Places to Work" award and is inducted into the "Pinnacle Hall of Fame," which recognizes companies who have won the award for five consecutive years.

**February 2013**

Pinnacle receives regional Greenwich Excellence Awards for the third consecutive year for overall satisfaction in middle market and small business banking.

## 2012

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### **December 31, 2012**

For the quarter ended Dec. 31, 2012, Pinnacle doubled profits year-over-year and grew loans by \$421 million, a 12.8 percent increase from Dec. 31, 2011. Fully diluted earnings per share are \$0.34, and total assets are \$5.0 billion.

### **December 2012**

Pinnacle is ranked Middle Tennessee's No. 1 small business lender by Nashville Business Journal for the third year.

### **December 13, 2012**

For the second year Nashville Business Journal names Pinnacle a finalist for its annual "Healthiest Employers" award. The companies were judged based on wellness programs for their associates.

### **October 25, 2012**

Great Place to Work<sup>®</sup> names Pinnacle one of the best workplaces in the United States on its 2012 Best Small & Medium Workplaces list published in FORTUNE magazine. Pinnacle ranked No. 4 out of 25 of medium-sized list.

### **October 16, 2012**

For the quarter ended Sept. 30, 2012, Pinnacle grows quarterly net income 43.5 percent over second quarter 2012. Fully diluted earnings per share are \$0.33, and total assets are \$4.8 billion.

### **October 2, 2012**

Pinnacle remains the fourth-largest financial institution in the Nashville-Davidson-Murfreesboro MSA, according to June 2012 FDIC data. Pinnacle maintains the No. 6 share in the Knoxville MSA, holds the top spot in Rutherford County and remains the second-largest in Wilson County.

### **June 30, 2012**

For the quarter ended June 30, 2012, Pinnacle grows quarterly net income 64.0 percent over second quarter of 2011. Fully diluted earnings per share are \$0.23, and total assets are \$4.9 billion.

### **June 20, 2012**

Pinnacle announces the redemption of all the remaining outstanding preferred shares the company issued to the U.S. Treasury under the TARP Capital Purchase Program. Pinnacle paid the Treasury approximately \$71.6 million, which included accrued dividends of approximately \$346,000.

### **May 27, 2012**

For the ninth consecutive year, Pinnacle is a winner of the Nashville Business Journal's "Best Places to Work" award.

### **April 16, 2012**

For the quarter ended March 31, 2012, Pinnacle grows quarterly net income 258 percent over first quarter of 2011. Fully diluted earnings per share are \$0.21, and total assets are \$4.79 billion.

### **March 2012**

Forbes names Pinnacle one of "America's Most Trustworthy Companies." The magazine and GMI Ratings examined more than 8,000 companies traded on U.S. exchanges with market caps of \$250 million or more to find the 100 most transparent and trustworthy.

### **February 2012**

Pinnacle receives Greenwich Excellence Awards for the second consecutive year for overall satisfaction in middle market and small business banking.

### **February 29, 2012**

For the third year, CABLE names Pinnacle to its Board Walk Hall of Fame. The award recognizes companies that have at least two women on their boards of directors.

### **January 17, 2012**

For the quarter ended Dec. 31, 2011, Pinnacle grows quarterly net income 143 percent over fourth quarter 2010. Fully diluted earnings per share are \$0.17, including impact of redeeming 25 percent of TARP preferred shares. Total assets are \$4.86 billion.

## **2011**

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### **December 2011**

Pinnacle is ranked Middle Tennessee's No. 1 small business lender by Nashville Business Journal for the second consecutive year.

### **December 2011**

Pinnacle is ranked Davidson County's No. 1 mortgage lender by Chandler Reports.

### **December 2011**

Nashville Business Journal names Pinnacle a finalist for its "Healthiest Employers" award. Pinnacle also receives the "Most Improved" award during the U.S. City Challenge, an eight-week competition that encouraged employees at several Nashville companies to set healthy habits.

### **November 2011**

NashvillePost magazine names Pinnacle a "Best Employer" in the large companies category for the second consecutive year.

### **October 18, 2011**

Pinnacle reports significant expanded profitability in the quarter ended Sept. 30, 2011, with total assets of \$4.87 billion. Fully diluted earnings per share were \$0.72, including \$0.51 per share related to the full reversal of a valuation allowance for net deferred tax assets, which had been established in the second quarter of 2010.

### **October 4, 2011**

Pinnacle remains the fourth-largest out of 60 financial institutions in the Nashville-Davidson-Murfreesboro MSA, according to market share FDIC data. Pinnacle moved up a spot to No. 6 in the Knoxville MSA. Pinnacle maintains the top spot in Rutherford County and remains the second-largest financial institution in Wilson County.

### **June 30, 2011**

Pinnacle reports expanded profitability in the second quarter of 2011 with total assets of \$4.83 billion. Fully diluted earnings per share were \$0.14 for the quarter ended June 30, 2011. Pinnacle also reports reaching \$500 million in loans in Knoxville six months ahead of original projections.

**May 27, 2011**

For the eighth consecutive year, Pinnacle is a winner of the Nashville Business Journal's "Best Places to Work" award.

**April 19, 2011**

Pinnacle reports continued profitability in the first quarter of 2011 with total assets of \$4.82 billion. Fully diluted earnings per share were \$0.06 for the quarter ended March 31, 2011, compared to a net loss per fully diluted common share of \$0.16 from March 31, 2010. Pinnacle also reports continued growth in core deposits amounting to \$3.11 billion at March 31, 2011, an increase of 16.2 percent from the \$2.68 billion at March 31, 2010.

**March 2, 2011**

For the second year, CABLE names Pinnacle to its Board Walk Hall of Fame. The award recognizes companies that have at least two women on their boards of directors.

**January 24, 2011**

Pinnacle receives Greenwich Excellence Awards for overall satisfaction in middle market and small business banking.

**January 18, 2011**

Pinnacle reports total assets of \$4.91 billion. Fully diluted earnings per share were \$0.07 for the quarter ended Dec. 31, 2010, compared to a net loss per fully diluted common share of \$0.12 from Dec. 31, 2009. Pinnacle also reports continued growth in core deposits of 4.3 percent during the fourth quarter and 20.5 percent from Dec. 31, 2009.

[2010](#)

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**December 20, 2010**

Pinnacle is ranked Middle Tennessee's No. 1 small business lender by Nashville Business Journal.

**December 17, 2010**

Pinnacle is named a finalist in Nashville Business Journal's "Healthiest Employers of Middle Tennessee" designation for 500-1,499 employees. The companies were judged based on wellness programs for their employees.

**October 19, 2010**

Pinnacle reports total assets of \$4.96 billion. Fully diluted earnings per share were \$0.02 for the quarter ended Sept. 30, 2010, compared to a net loss per fully diluted common share of \$0.15 from Sept. 30, 2009. Pinnacle also reports continued growth in core deposits of 5.2 percent during the third quarter and 30.5 percent from Sept. 30, 2009.

**October 8, 2010**

Pinnacle remains the fourth-largest out of 60 financial institutions in the Nashville-Davidson-Murfreesboro MSA, according to June 2010 FDIC data. Pinnacle was the fastest-growing bank in the Knoxville MSA for the third time since its de novo expansion to that market in 2007. Pinnacle maintains the top spot in Rutherford County and remains the second-largest financial institution in Wilson County.

**August 25, 2010**

Pinnacle joins a collaborative effort between the state of Tennessee, the Tennessee Valley Authority, the U.S. Department of Energy, the U.S. Economic Development Administration and Pathway Lending to help Tennessee companies finance investments in energy efficient technology, energy retrofits and renewable energy systems.

**July 20, 2010**

At June 30, 2010, total assets were \$4.9 billion. Total assets reported at the same time last year were \$5.04 billion.

**July 9, 2010**

Pinnacle is ranked No. 1 in NashvillePost's "Best Employers in Middle Tennessee," designation for 200+ employees.

**April 20, 2010**

For the third consecutive year, Pinnacle is ranked No. 1 among large businesses in Business TN magazine's annual "Best Employers in Tennessee" list. The ranking is based on company policies, practices and demographics, along with detailed employee surveys.

**April 19, 2010**

At March 31, 2010, total assets were \$5 billion, up \$50 million from the \$4.95 billion reported at the same time last year.

**April 12, 2010**

Pinnacle opens a new office in the Berry Hill area of Davidson County. The office is the firm's 31st in Middle Tennessee and is located at 2833 Bransford Ave.

**March 18, 2010**

Pinnacle named Tennessee SBA 504 First Mortgage Lender of the Year, Top Volume for 2009, during the 2010 Tennessee Statewide Lenders Conference.

**February 26, 2010**

Pinnacle wins the Nashville Arts and Business Council's first Bowtie Award in the "Work Environment" category. The Bowtie Awards recognize outstanding business support of the arts.

**February 16, 2010**

CABLE names Pinnacle to its Board Walk Hall of Fame. The award recognizes companies for having at least two women on their boards of directors.

**January 19, 2010**

At Dec. 31, 2009, total assets were \$5.1 billion, up \$340 million from \$4.76 billion reported at the same time last year.

**January 18, 2010**

Pinnacle, along with The Housing Fund, Urban Housing Solutions and the Woodbine Community Organization, is part of a consortium that wins a bid for grant money from the federal Neighborhood Stabilization Program. Nearly \$31 million will be used to help buy and rehabilitate homes in foreclosure, help homeowners with down-payment assistance and develop rental units on vacant property. Pinnacle pledged \$5 million in loans associated with the project.

**January 11, 2010**

Pinnacle moves its two current Brentwood offices, located at 4930 Thoroughbred Lane and 7029 Church St. East, to the new Brentwood office located at 128 Franklin Road. The Brentwood office is Pinnacle's largest physical location, excluding the main offices in downtown Nashville and Murfreesboro.

2009

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**December 21, 2009**

Pinnacle opens its third full-service banking location in the Knoxville market at 241 Brooklawn St. in Farragut.

**December 14, 2009**

Pinnacle opens a new office at 4328 Harding Pike in the Hill Center at Belle Meade.

**December 11, 2009**

For the seventh consecutive year, Pinnacle is a winner of the Nashville Business Journal's "Best Places to Work" awards program.

**December 7, 2009**

Pinnacle's downtown Nashville office moves to the Pinnacle at Symphony Place, located at 150 Third Ave. South.

**October 20, 2009**

Pinnacle reports \$5.1 billion in total assets, up \$1.07 billion from the \$4.34 billion reported at the same time last year. Fully diluted loss per share was (\$1.39) for the quarter ended Sept. 30, 2009. Net loss for the third quarter of 2009 was (\$4.85 million), compared to the prior year's third quarter net income of \$8.80 million. Included in the net loss was \$1.21 million in preferred stock dividends related to securities issued under the U.S. Treasury's Capital Purchase Program.

**October 19, 2009**

Pinnacle opens its second full-service banking location in the Knoxville market at 5019 N. Broadway in Fountain City.

**October 16, 2009**

Pinnacle continues to be the fastest-growing financial institution in the Nashville-Davidson-Murfreesboro and Knoxville MSAs as well as the nine-year period since the firm's inception, according to FDIC data. Pinnacle remains the No. 4 largest bank in Nashville-Davidson-Murfreesboro and climbs five positions to the ninth-largest market share in Knoxville. Pinnacle maintains the top spot in Rutherford County and is the second-largest financial institution in Wilson County.

**October 11, 2009**

Pinnacle launches a partnership as the official bank of the Tennessee Titans.

**September 25, 2009**

The Federal Home Loan Bank (FHLB) of Cincinnati awarded Pinnacle and its community partners more than \$815,000 in grants for foreclosure prevention and affordable housing. A \$165,000 "Preserving the American Dream" grant for mortgage counseling and foreclosure mitigation will help homeowners in 17 Middle Tennessee counties. Since 2003 Pinnacle has helped leverage \$3.75 million in FHLB grants to \$28.9 million, resulting in more than 400 homes for low-income households.

**September 23, 2009**

The Nashville Downtown Partnership recognizes Pinnacle as the Best Place to Work.

**July 21, 2009**

Pinnacle reports \$5.04 billion in total assets, up \$93 million from the \$4.11 billion reported at the same time last year. Fully diluted loss per share was (\$1.33) for the quarter ended June 30, 2009. Net loss for the second quarter of 2009 was (\$33.2) million, compared to the prior year's second quarter net income of \$7.96 million, primarily due to the severe recession's impact on many clients.

**June 16, 2009**

Pinnacle completes the registered offering of 8,855,000 shares of common stock, resulting in net proceeds of approximately \$109.1 million after deducting offering expenses. Proceeds will be used for general corporate purposes, including additional capital and possible repurchase from the U.S. Treasury of the \$95 million of Series A preferred stock, and associated warrants, issued in connection with the TARP Capital Purchase Program. Raymond James & Associates served as lead underwriter for the offering.

**June 11, 2009**

Pinnacle announces it has priced a public offering of 7.7 million shares of its common stock for \$13.00 per share for total gross proceeds of \$100.1 million. The firm later announces Raymond James & Associates exercised its option to purchase an additional 1,155,000 shares of Pinnacle common stock to cover over-allotments.

**June 10, 2009**

Pinnacle announces an offering of up to \$100 million of shares of common stock. Proceeds will be used for general corporate purposes, including additional capital and possible repurchase from the U.S. Treasury of the \$95 million of Series A preferred stock, and associated warrants, issued in connection with the TARP Capital Purchase Program. Raymond James & Associates served as lead underwriter for the offering.

**May 4, 2009**

For the second consecutive year, Pinnacle is ranked No. 1 among large businesses in Business TN magazine's annual Best Employers list. The ranking is based on company policies, practices and demographics, along with detailed employee surveys.

**April 24, 2009**

Pinnacle wins the Nashville Business Journal's "Best in Business" designation for businesses with 501+ employees.

**April 20, 2009**

Pinnacle reports \$4.95 billion in total assets, up \$1.06 billion from the \$3.89 billion reported at the same time last year. The increase in assets includes \$119 million in organic growth. Fully diluted earnings per share were \$0.03 for the quarter ended March 31, 2009. Net income for the first quarter of 2009 was \$643,000, down 89.4 percent from the prior year's first quarter net income of \$6.1 million.

**April 7, 2009**

Pinnacle announces it will start construction at the end of April for a full-service location in the Hill Center at Belle Meade. The office is scheduled to open in October 2009 at 4328 Harding Pike.

**April 7, 2009**

Pinnacle announces plans to start construction for the firm's third full-service banking location in the Knoxville area. The office is expected to open in fourth quarter 2009 at 241 Brooklawn St. in Farragut's Brooklawn Development.

**April 1, 2009**

Standard & Poor's added Pinnacle Financial Partners to its SmallCap 600 index. Standard & Poor's is the world's foremost provider of independent credit ratings, indices, risk evaluation, investment research and data.

**January 30, 2009**

The Federal Home Loan Bank (FHLB) of Cincinnati, in partnership with Pinnacle, recently awarded two grants totaling \$650,000 for affordable housing to Rutherford County Habitat for Humanity and Woodbine Community Organization. To date Pinnacle has received more than \$3.7 million in grants for affordable housing, making 234 units possible.

**January 29, 2009**

Pinnacle celebrates the grand opening of its Dickson office located at 501 Hwy. 46 South.

**January 20, 2009**

Pinnacle reports \$4.76 billion in total assets, up \$962 million from the \$3.79 billion reported at the same time last year. The increase in assets includes \$152 million in organic growth. Excluding merger related expenses, fully diluted earnings per share were \$0.35 for the quarter ended Dec. 31, 2008. Net income for the fourth quarter of 2008 was \$7.7 million, up 24.1 percent from the prior year's fourth quarter net income of \$6.2 million.

**2008**

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**December 31, 2008**

Pinnacle is the only publicly traded bank in the Nashville and Knoxville markets to post a stock gain in 2008. Over the last eight years, from Dec. 31, 2000, to Dec. 31, 2008, the average increase in the price of Pinnacle shares was 33.2 percent per year. Pinnacle shareholders have enjoyed the second-highest total return of all publicly traded banks in the United States over the past five years, according to research firm SNL Financial LC.

**December 15, 2008**

Pinnacle opens its new Dickson office at 501 Hwy. 46 South. A grand opening celebration is slated for January 2009.

**December 12, 2008**

Pinnacle issues 95,000 shares of preferred stock to the U.S. Treasury for \$95 million as part of the Capital Purchase Program (CPP). As a condition of CPP participation, Pinnacle also issues 534,910 common stock warrants to the U.S. Treasury.

**November 24, 2008**

Demolition of existing buildings at the corner of Town Center Way and Franklin Road begins to make way for a new Pinnacle office in Brentwood. Construction is slated to begin in the first quarter of 2009 with an opening planned for the fourth quarter.

**October 28, 2008**

Pinnacle launches the firm's wealth management practice in Knoxville with three trust advisors, a financial consultant and a trust advisor assistant.

**October 22, 2008**

Pinnacle announces it will build a second full-service banking location in Knoxville. Construction is scheduled to begin at 5015 N. Broadway in Fountain City during the first quarter of 2009. The office is expected to open in late summer of 2009.

**October 21, 2008**

Pinnacle reports \$4.34 billion in total assets, up \$1.97 billion from the \$2.37 billion reported at the same time last year. The increase in assets includes \$720 million in organic growth and \$1.25 billion in assets acquired in conjunction with the Mid-America merger in November of last year. Excluding merger related expenses, fully diluted earnings per share were \$0.39 for the quarter ended Sept. 30, 2008. Net income for the third quarter of 2008 was \$8.80 million, up 52.4% from the prior year's third quarter net income of \$5.77 million.

**October 17, 2008**

Pinnacle is leading six financial institutions receiving a \$200,000 grant from the Federal Home Loan Bank of Cincinnati's (FHLB) "Preserving the American Dream" grant. Funding will be used for mortgage counseling and foreclosure mitigation for homeowners in partnership with the Woodbine Community Organization. To date Pinnacle has received \$3 million in grants for affordable housing making 234 affordable housing units possible.

**October 16, 2008**

For the sixth consecutive year, Pinnacle is a winner in the Nashville Business Journal's "Best Places to Work" awards program.

**October 8, 2008**

Pinnacle grew market share and total deposits faster than its larger regional competitors in both the Nashville-Davidson-Murfreesboro-Franklin MSA and Knoxville MSA, according to the latest FDIC data.

Pinnacle gained nearly four points in market share in Nashville, becoming the MSA's fourth-largest financial institution and the largest locally owned. Pinnacle grew its Knoxville deposits by approximately \$116 million over the prior year, increasing market share to 1.07 percent. Pinnacle is Knoxville's fastest-growing bank, climbing 20 positions to the 14th largest market share in Knoxville in its first full year of operation.

**September 8, 2008**

Pinnacle is recognized for its financial performance in Sandler O'Neill + Partners' annual Sm-All Stars report for the second time; the first time was in 2006. Pinnacle is the only Tennessee bank among the nation's 33 best performing small-cap institutions based on growth, profitability, asset quality and capital strength. Sandler O'Neill's evaluation included all 574 publicly traded banks and thrifts with a market cap of less than \$2 billion.

**July 18, 2008**

Pinnacle enters an agreement to sell one million shares of its authorized but unissued common stock via a private placement to mutual funds and certain other institutional accounts managed by T. Rowe Price Associates, Inc. at \$21.50 per share. Proceeds are to be used for the continued growth of the firm. Pinnacle also received a commitment from SunTrust Bank for a \$15 million subordinated term loan.

**July 15, 2008**

Pinnacle reports \$4.11 billion in total assets, up \$1.79 billion from the \$2.32 billion reported at the same time last year. The increase in assets includes \$542 million in organic growth and \$1.25 billion in assets acquired in conjunction with the Mid-America merger in November of last year. Excluding merger related expenses, fully diluted earnings per share were \$0.37 for the quarter ended June 30, 2008. Net income for the second quarter of 2008 was \$7.96 million, up 46.7 percent from the prior year's second quarter net income of \$5.43 million.

**July 2, 2008**

Pinnacle acquires Murfreesboro, Tenn.-based Beach and Gentry Insurance LLC and merges it with Miller & Loughry, Pinnacle's wholly-owned insurance agency. The combined company, Miller Loughry Beach, is one of the largest independent insurance agencies in Middle Tennessee.

**June 2, 2008**

Pinnacle receives top honors in the seventh annual HR Excellence Awards program, when its employee engagement practices are recognized by the Middle Tennessee Society for Human Resource Management and the Nashville Area Chamber of Commerce.

**May 1, 2008**

Pinnacle is ranked No. 1 among large businesses in Business TN magazine's annual Best Employers list. The ranking is based on company policies, practices and demographics, along with detailed employee surveys.

**April 15, 2008**

Pinnacle reports \$3.89 billion in total assets, up \$1.70 billion from the \$2.19 billion reported at the same time last year. The increase in assets includes \$444 million in organic growth and \$1.25 billion in assets acquired in conjunction with the Mid-America merger in November of last year. Excluding merger related expenses, fully diluted earnings per share were \$0.34 for the quarter ended March 31, 2008. Net income for the first quarter of 2008 is \$6.1 million, up 8.3 percent from the prior year's first quarter net income of \$5.6 million.

**March 12, 2008**

Pinnacle breaks ground on a new office in Dickson County, located at 501 Hwy 46 South. Construction on the 4,122-square-foot facility is slated to begin in the second quarter of 2008.

**March 3, 2008**

PrimeTrust Bank and Bank of the South formally change their names and identities to Pinnacle National Bank in ceremonies and client appreciation events at their offices throughout Middle Tennessee. Mid-America Bancshares (the holding company for PrimeTrust and Bank of the South) merged with Pinnacle Financial Partners on Nov. 30, 2007. The combined company takes the No. 4 position in overall market share in the Nashville-Davidson-Murfreesboro-Franklin MSA.

**February 29, 2008**

Pinnacle celebrates the grand opening of its Hermitage office located at 4715 Andrew Jackson Parkway.

### **January 17, 2008**

Pinnacle reports \$3.8 billion in total assets, up \$1.66 billion from \$2.14 billion reported in fourth quarter of 2006. Fully diluted earnings per share were \$0.33 for the quarter ended Dec. 31, 2007, compared to \$0.34 per fully diluted share for the quarter ended Dec. 31, 2006. Excluding merger expenses associated with its recent acquisition of Mid-America consummated on Nov. 30, 2007, fully diluted earnings per share were \$0.35 for fourth quarter 2007. Net income for the quarter was \$6.2 million, up 10.6 percent over fourth quarter 2006 net income of \$5.6 million. Loan growth, at \$155 million, set a new record.

## **2007**

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### **December 18, 2007**

Pinnacle names four to its Board of Directors: Harold Bone, partner and general contractor of B&B Enterprise; David Major, former president and CEO of Bank of the South; Gary Scott, former chairman and CEO of Mid-America Bancshares and PrimeTrust Bank; and Dr. Wayne Riley, president and CEO of Meharry Medical College.

### **December 17, 2007**

Pinnacle opens a new office in the Hermitage area in the Nashville-Davidson-Murfreesboro-Franklin MSA.

### **November 30, 2007**

Pinnacle closes on its merger with Mid-America Bancshares Inc., parent of Middle Tennessee's PrimeTrust Bank and Bank of the South. The transaction makes Pinnacle Tennessee's second-largest bank holding company with \$3.7 billion in assets and 33 offices in attractive Tennessee markets.

### **October 31, 2007**

Pinnacle announces it has completed the private placement of \$30 million in trust preferred securities to provide capital to support Pinnacle's continued growth.

### **October 26, 2007**

For the fifth consecutive year, Pinnacle is a winner in the Nashville Business Journal's "Best Places to Work" awards program.

### **October 16, 2007**

Pinnacle reports \$2.37 billion in total assets, up \$316 million, or 15.4 percent, from the \$2.05 billion reported in third quarter of 2006. Fully diluted earnings per share were \$0.35 for the quarter ended Sept. 30, 2007, compared to \$0.32 per fully diluted share for the quarter ended Sept. 30, 2006, which included the impact of \$0.01 of merger-related expenses associated with the Cavalry Bancorp Inc. acquisition consummated on March 15, 2006. Net income for the third quarter was \$5.77 million, up 7.9 percent from the same time last year.

### **October 12, 2007**

Federal Deposit Insurance Corporation (FDIC) market share data reveals Pinnacle grew market share and total deposits faster than its four larger regional competitors in the Nashville-Davidson-Murfreesboro-Franklin MSA in the past year. Pinnacle maintained the top spot in rapidly growing Rutherford County and increased its share there from 25.07 percent last year to 25.58 percent this year.

**October 2, 2007**

In a de novo expansion Pinnacle opens its first full-service Knoxville office on Northshore Drive.

**September 17, 2007**

Pinnacle is the only financial services institution named to FORTUNE magazine's 100 Fastest-Growing Companies in America. Qualifying companies are ranked based on growth in earnings per share, revenue and total return among other requirements.

**September 13, 2007**

Philadelphia-based Janney Montgomery Scott LLC initiates coverage of Pinnacle.

**August 15, 2007**

Pinnacle announces a definitive agreement to acquire MidAmerica Bancshares Inc., a recently formed \$1.04 billion holding company for two high-growth Nashville community banks: Prime Trust Bank and Bank of the South. When completed in first quarter 2008, the combined company will have projected assets of more than \$3.2 billion and 30 offices in nine counties, including three high-growth counties new to the Pinnacle footprint.

**July 17, 2007**

Pinnacle reports \$2.314 billion in total assets, up \$329 million, or 16.6 percent, from the \$1.99 billion reported in second quarter of 2006. Fully diluted earnings per share were \$0.33 for the quarter ended June 30, 2007, compared to \$0.26 per fully diluted share for the quarter ended June 30, 2006, which included the impact of \$0.04 of merger-related expenses associated with the Cavalry Bancorp Inc. acquisition consummated on March 15, 2006. Net income for the second quarter was \$5.43 million, up 25.5 percent from the same time last year.

**May 17, 2007**

Pinnacle signs a letter of intent to become the second major tenant of "The Pinnacle at Symphony Place" in downtown Nashville slated for completion in 2010. Pinnacle will lease approximately 5,000 square feet on the ground level to house a full-service financial center and an additional 60,000 square feet of office space.

**April 17, 2007**

Pinnacle reports \$2.193 billion in total assets, up \$365 million or 20.0 percent from the \$1.828 billion reported at the same time last year. Diluted earnings per share were \$0.34 for the quarter, compared to \$0.24 for the same quarter last year, up 42 percent. This included the impact of \$0.03 of merger related expenses associated with the Cavalry Bancorp acquisition.

**April 9, 2007**

Pinnacle announces plans to expand to the Knoxville area with a main office in west Knoxville, pending regulatory approval. The full service office is scheduled to launch in summer of 2007. Pinnacle plans to open a loan production office in north Knoxville by late summer and five full-service offices in Knoxville by the end of 2010.

**March 15, 2007**

Pinnacle opens a new office in the Donelson area of Nashville. The office is the firm's 18th Middle Tennessee location and its fifth in Davidson County.

**January 18, 2007**

Pinnacle reports \$2.142 billion in total assets and continued record quarterly net income of \$5.65 million, up 152 percent from the prior year's \$2.24 million. Diluted earnings per share is \$0.34 for the quarter, compared to \$0.24 for the same quarter last year, an increase of 42 percent. The firm also reported net loan growth of \$93 million in 4th quarter.

[2006](#)

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**November 15, 2006**

Pinnacle commits \$250,000 to support homeownership for very poor or disabled residents of Davidson County and Rutherford County. The firm secured two Federal Home Loan Bank of Cincinnati grants and used \$150,000 in fees waived by Hovde Financial Inc. in Pinnacle's merger with Cavalry Bancorp to create the funding to help build 10 new homes. Buyers will be people who would not normally even be able to qualify for Habitat for Humanity homes. Pinnacle will provide each household \$25,000 to help defray downpayment and construction costs.

**November 10, 2006**

Pinnacle is named one of the "Best Places to Work" among Middle Tennessee's large companies. This marks the fourth consecutive year Pinnacle received top honors in the annual Nashville Business Journal's award program.

**October 17, 2006**

Pinnacle reports \$2.05 billion in total assets and continued record net income of \$5.35 million, up 157 percent from the prior year's \$2.08 million. Fully diluted earnings per share were \$0.30 for the quarter exclusive of merger related expenses of \$0.04, which were associated with its merger with Cavalry Bancorp on March 15, 2006.

**October 13, 2006**

Federal Deposit Insurance Corporation (FDIC) market share data reveals Pinnacle had the largest deposit share gain (2.6 percent) among financial institutions in the Nashville-Davidson-Murfreesboro MSA in the past year. Pinnacle's \$1.5 billion in deposits ranked the firm fifth overall in the MSA (given the merger of Regions/AmSouth). Pinnacle also widened its lead as the top market shareholder in Rutherford County, now with more than 25 percent of the market, compared to its closest competitor's 17 percent share.

**September 7, 2006**

Pinnacle announces it has completed the private placement of \$20 million in trust preferred securities to provide regulatory capital to support Pinnacle's continued rapid growth.

**July 18, 2006**

Pinnacle reports \$1.99 billion in total assets and continued record net income of \$4.32 million, up 121 percent from the prior year's \$1.96 million. The firm also reported record loan growth, earnings and superior credit quality. Fully diluted earnings per share of \$0.26 for the quarter included the impact of merger related expenses of \$0.04 which were associated with its merger to Cavalry Bancorp that was effective on March 15, 2006.

#### **July 10, 2006**

Based on its financial performance, Pinnacle was selected the only Tennessee company in a group of 34 small-cap banks nationally that make up the Sandler O’Neill + Partners 2006 Sm-All Stars. The designation put Pinnacle in an elite group selected from 573 small-cap banks and thrifts in the nation based on growth, profitability, credit quality and strength.

#### **April 24, 2006**

Pinnacle reports \$1.83 billion in total assets and record net income of \$2.61 million, up 47 percent from the prior year’s \$1.78 million. The firm also reported continued strong balance sheet growth and continued superior credit quality. Fully diluted earnings per share exclusive of merger related items was \$0.27 for the quarter, up 42 percent from prior year’s \$0.19.

#### **March 15, 2006**

Pinnacle successfully completes its acquisition of Cavalry Bancorp, creating the largest financial services firm headquartered in Nashville and the second largest bank holding company in Tennessee. The acquisition puts Pinnacle’s assets at approximately \$1.8 billion.

#### **January 17, 2006**

Pinnacle reports \$1 billion in total assets and record net income of \$2.24 million, up 32.5 percent from the prior year’s \$1.69 million. Also reported strong balance sheet growth and continued superior credit quality for the 4th quarter. Diluted earnings per share is \$0.24 for the quarter, up 33.3 percent from prior year’s \$0.18.

### [2005](#)

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#### **December 21, 2005**

Pinnacle’s shareholders approve the firm’s planned acquisition of Cavalry Bancorp. Cavalry’s shareholders approve the acquisition the next day.

#### **December 14, 2005**

Pinnacle receives the Federal Home Loan Bank of Cincinnati (FHLB) 2005 Community Partnership Award for affordable housing and community investment. FHLB presents the award annually to one of the 740 FHLB members in its fifth district, which includes Tennessee, Kentucky and Ohio.

#### **November 18, 2005**

The Nashville Business Journal names Pinnacle a “Best Place to Work” among Middle Tennessee’s large companies for the third consecutive year.

#### **October 24, 2005**

Pinnacle announces it is in the site selection process for its ninth office to be located in the Donelson/Hermitage area. The office is projected to open mid-2006.

#### **October 18, 2005**

Pinnacle announces record quarterly net income of \$2.08 million, up 49.5 percent over the previous year; and continued rapid deposit and loan growth with superior credit quality for the 3rd quarter; total assets grew to \$979 million; diluted earnings per share is \$0.22 for the quarter, up 37.5 percent from \$0.16 a year ago.

**October 3, 2005**

Pinnacle announces a definitive agreement to acquire Cavalry Bancorp, a \$605 million institution with 22 percent market share in Rutherford County, one of the fastest growing counties in Tennessee in population and the top growth county in the nation in annual job creation. When completed in first quarter 2006, the combined company will be the second-largest bank holding company headquartered in Tennessee, with \$1.6 billion in assets and 17 offices in the best trade areas in Middle Tennessee.

**September 15, 2005**

Pinnacle completes the private placement of \$20 million in trust preferred securities. The proceeds are expected to be contributed to the capital of Pinnacle National Bank.

**July 19, 2005**

Pinnacle announces net income growth of 68 percent over the previous year and strong loan and deposit growth for the 2nd quarter; total assets grew to \$872 million; diluted earnings per share is \$0.21 for the quarter, up 50 percent from \$0.14 a year ago.

**July 1, 2005**

Pinnacle is added to the Russell 2000 Index, which is part of the larger Russell 3000 Index. The Russell 3000 includes the 3,000 largest U.S. stocks and represents about 98 percent of the U.S. stock market. The Russell 2000 is made up of the 2,000 smallest companies in the Russell 3000 Index. Russell determines membership for its equity indexes primarily by objective market capitalization rankings and style attributes.

**July 1, 2005**

Pinnacle opens its eighth location, a new office in Hendersonville. The Hendersonville location is one of two Pinnacle offices located northeast of Nashville's central business district. The other is on Conference Drive in the Rivergate area.

**June 30, 2005**

Pinnacle moves into the top 10 in market share in the most recent ranking of financial institutions' market share in the Nashville-Davidson-Murfreesboro MSA, based on deposit data from the Federal Deposit Insurance Corporation (FDIC). Pinnacle ranked ninth of all financial institutions in the MSA.

**April 18, 2005**

Pinnacle announces 1st quarter total assets climb to \$787 million; diluted earnings per share is \$0.19, up 66 percent from first quarter 2004. This marks the ninth consecutive quarter where year over year quarterly net income growth exceeded 60 percent.

**April 11, 2005**

Pinnacle launches an enhancement project to the firm's suite of treasury management products and services designed for Nashville's commercial clients. The firm sets a goal of being the best provider of treasury management services in Nashville.

**February 17, 2005**

Pinnacle announces it will build an eighth office at 270 East Main Street in Hendersonville. The office, Pinnacle's second location northeast of Nashville's central business district, is slated to open in mid-2005.

**January 18, 2005**

Pinnacle opens its new Franklin office, marking the firm's seventh office in the Nashville MSA. The new facility is Pinnacle's third office in Williamson County, which has the highest per capita income and one of the highest growth rates of all Tennessee counties. Pinnacle anticipates opening another three offices in 2005 and 2006, bringing its total number of locations in the Nashville MSA to 11.

**January 18, 2005**

Pinnacle reports another record year in earnings, with assets growing to \$727 million by Dec. 31, 2004, up 46 percent from \$498 million at Dec. 31, 2003. Growth in loans and deposits were extraordinary: net loans were \$472 million, or 59 percent higher than the previous year, and total deposits increased to \$571 million, or 46 percent higher than reported at Dec. 31, 2003.

**2004**

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**November 18, 2004**

Pinnacle is named one of the city's "Best Place to Work" by the Nashville Business Journal for the second year in a row.

**October 19, 2004**

Pinnacle announces record asset and loan growth in the 3rd quarter of 2004, with assets climbing by \$99 million to \$685 million. Net loan growth of \$80 million was the highest quarterly growth in the company's history. The firm reported on expansion plans, with site negotiations underway on an eighth office in Hendersonville to open in mid-2005 and plans for a ninth office in the Nashville MSA in late 2005.

**September 30, 2004**

Pinnacle opens its sixth office, which is located on West End Avenue in Nashville.

**August 31, 2004**

Pinnacle announces that Raymond James and Associates has exercised its option to purchase 127,500 additional shares of Pinnacle common stock to cover over-allotments. The option raises an additional \$2.4 million in net proceeds, bringing the total net proceeds to \$18.2 million.

**August 20, 2004**

Pinnacle announces that it has agreed to sell 850,000 shares of its common stock at \$20 per share in a public offering underwritten by Raymond James and Associates, Inc. The offering raises net proceeds of \$15.8 million.

**August 6, 2004**

Pinnacle files a registration statement for the sale of 850,000 shares of common stock with the Securities and Exchange Commission.

**July 20, 2004**

Pinnacle announces 2nd quarter total assets climb to \$586 million; 100% increase in earnings per share.

**July 7, 2004**

Pinnacle announces the creation of medical practice specialty to provide specialized services to Nashville's medical community.

**June 24, 2004**

Pinnacle announces plans to build its seventh location. The Franklin office will be the firm's third Williamson County location. The office is slated to open in early 2005.

**June 10, 2004**

Investment research firm Raymond James, a national leader in financial services research, initiates coverage of Pinnacle.

**April 21, 2004**

Pinnacle announces a 2:1 stock split.

**April 19, 2004**

Pinnacle announces first quarter total assets climb to \$541 million; strong loan and deposit growth fuel a 187 percent increase in earnings per share.

**January 20, 2004**

Pinnacle announces total assets grew to \$498 million; earnings per share increase 210% in 2003.

**January 15, 2004**

Howe Barnes Investments of Chicago chooses Pinnacle as one of its top three stock picks for 2004.

[2003](#)

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**December 30, 2003**

Pinnacle completes the issuance of \$10 million in trust-preferred securities to raise capital to support its core growth objectives.

**December 17, 2003**

Pinnacle announces it will build a sixth location. The West End Avenue office is scheduled to open in mid-2004.

**November 21, 2003**

The Nashville Business Journal names Pinnacle a "Best Place to Work" among the city's mid-sized businesses.

**November 13, 2003**

Investment research firm Howe Barnes, a national leader in financial services research, initiates coverage of Pinnacle.

**September 19, 2003**

Pinnacle opens its fifth office in Cool Springs.

**July 15, 2003**

Pinnacle announces quarterly earnings up 250 percent; assets reach \$403 million 18 months ahead of plan.

**July 6, 2003**

Investment research firm FTN Midwest Research, a national leader in financial services research, initiates coverage of Pinnacle.

**June 30, 2003**

FDIC call report data documents Pinnacle as the fastest growing of the 185 commercial banks chartered in the U.S. during 2000, with \$400 million in assets as of June 30, 2003.

**May 15, 2003**

Pinnacle releases results of its first issue of Nashville's Economic Index. The survey, in partnership with Vanderbilt MBA program at Owen Business School, polls top 100+ local business leaders on the local economy.

**April 15, 2003**

Pinnacle announces the creation of a wealth management practice to advise clients in the accumulation, protection and distribution of wealth.

**April 7, 2003**

Pinnacle's Rivergate office opens for business at 847 Conference Dr. in Goodlettsville, Tenn.

**March 7, 2003**

Pinnacle announces plans for a fifth office to be located at 7040 Carothers Pkwy. in the Cool Springs area of Williamson County. The office is projected to open in late 2003.

**March 3, 2003**

Investment research firm Legg Mason, a national leader in financial services research, initiates coverage of Pinnacle.

**January 29, 2003**

Pinnacle announces the addition of a residential mortgage origination unit to its full array of banking, investment and insurance services.

**January 21, 2003**

Pinnacle announces total assets grew to \$305 million, a year ahead of published projections to reach \$300 million by 2003 year-end.

**2002**

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**December 4, 2002**

Investment research firm SunTrust Robinson Humphrey, a national leader in financial services research, initiates coverage of Pinnacle.

**October 7, 2002**

Investment research firm McDonald Investments, a national leader in financial services research, initiates coverage of Pinnacle.

**October 4, 2002**

Pinnacle announces it will build a fourth office to be located at 847 Conference Dr. in the Rivergate area.

**August 14, 2002**

Pinnacle announces its common stock will move to the Nasdaq National Market index.

**August 1, 2002**

The sale of Bank of Nashville to Synovus makes Pinnacle the largest bank headquartered in Davidson County.

**June 24, 2002**

Pinnacle announces that Trident Securities, a division of McDonald Investments Inc., has exercised its option to purchase 180,000 additional shares of Pinnacle common stock to cover over-allotments. The option raises an additional \$1.7 million in net proceeds, bringing the total net proceeds to \$12.8 million.

**June 11, 2002**

Pinnacle announces that it has agreed to sell 1,200,000 shares of its common stock at \$10.25 per share in a public offering underwritten by Trident Securities, a division of McDonald Investments, Inc. The size of the offering is increased by 20 percent from 1,000,000 shares to 1,200,000 shares based on market demand. The offering raises net proceeds of \$11.1 million.

**May 28, 2002**

Pinnacle announces its common stock will begin trading on the Nasdaq SmallCap Market SM under the ticker symbol "PNFP".

**May 9, 2002**

Pinnacle files a registration statement for the sale of 1,000,000 shares of common stock with the Securities and Exchange Commission.

**January 15, 2002**

Pinnacle achieves profitability ahead of projections. The firm reports that fourth quarter 2001 was its first profitable quarter, with a net income after tax of \$1.74 million, or \$.79 per share.

[2001](#)

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**October 1, 2001**

Pinnacle announces that it has completed the private placement of \$3.6 million of company common stock - 402,000 shares at a price of \$9 per share.

**September 4, 2001**

Pinnacle opens its Green Hills office at 2307 Crestmoor Rd.

**June 27, 2001**

Pinnacle names Greg Burns, chairman and CEO of O'Charley's Inc., and Linda Rebrovick, executive vice president and chief marketing officer for BearingPoint Inc. (formerly KPMG Consulting Inc.) to its Board of Directors.

[2000](#)

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**November 30, 2000**

Pinnacle opens an office in Williamson County at 7029 Church St. E. and posts first quarterly results.

**October 27, 2000**

Pinnacle Financial Partners opens for business at 211 Commerce Street.

**October 13, 2000**

Pinnacle receives final approval from the Federal Reserve Board and the Office of the Comptroller of the Currency (OCC) and announces it will open for business October 27.

**September 26, 2000**

Pinnacle receives deposit insurance approval from the Federal Deposit Insurance Corporation (FDIC).

**June 11, 2002**

Pinnacle announces that it has agreed to sell 1,200,000 shares of its common stock at \$10.25 per share in a public offering underwritten by Trident Securities, a division of McDonald Investments, Inc. The size of the offering is increased by 20 percent from 1,000,000 shares to 1,200,000 shares based on market demand. The offering raises net proceeds of \$11.1 million.

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**August 23, 2000**

The 1,875,000 shares of Pinnacle common stock issued in conjunction with the company's initial public offering raises \$18.8 million, the largest de-novo capitalization for a national bank in Tennessee.

**July 26, 2000**

Pinnacle receives preliminary approval from the Office of the Comptroller of the Currency (OCC) for a national bank charter for Pinnacle National Bank, allowing the firm to submit an application to the Federal Reserve Board to become a bank holding company.

**March 30, 2000**

Organizers file an application with the Office of Comptroller of the Currency (OCC) and the Federal Deposit Insurance Corporation (FDIC) for a new national bank to be headquartered in Nashville. Pinnacle Financial Partners is selected as the name of the firm.

Pinnacle announces its Board of Directors and two additions to the organizing group, Linda Rebrovick, executive vice president and chief marketing officer of BearingPoint Inc. (formerly KPMG Consulting Inc.), and John E. Maupin, president of Meharry Medical College. The Board of Directors includes:

- Sue G. Atkinson, Chairman of Atkinson Public Relations
- Colleen Conway-Welch, PHD, CNM, FAAN Dean and Chief Executive Officer of Vanderbilt University School of Nursing
- Clay T. Jackson, President of Cooper, Love & Jackson Inc.
- Robert A. McCabe Jr., Chairman of the Board, Pinnacle Financial Partners
- Robert E. McNeilly Jr., retired President of First American Trust Company
- John E. Maupin Jr., DDS, President of Meharry Medical College
- Dale W. Polley, former President of First American National Bank and former Vice Chairman of the First American Board
- James L. Shaub II, President and Chief Executive Officer of Southeast Waffles LLC
- Reese L. Smith III, President of Haury & Smith Contractors Inc.
- M. Terry Turner, President and Chief Executive Officer, Pinnacle Financial Partners

**February 20, 2000**

Twelve prominent Nashville business leaders, including five former First American executives, announce plans to organize a new, locally-owned financial services firm.

Among the founders are five former First American executives: Pinnacle President and CEO Terry Turner; Chairman Rob McCabe; Chief Administrative Officer Hugh Queener; and founders Dale W. Polley and Robert E. McNeilly, Jr. Additional founders include Sue G. Atkinson, Colleen Conway-Welch, John W. Eakin, David Ingram, Clay T. Jackson, James L. Shaub, II and Reese L. Smith, III.