

# **Pinnacle Milestones**

# November 7, 2022

Pinnacle opens its first permanent, full-service office in Birmingham. The office is located at 569 Brookwood Village, Suite 705 in Birmingham, AL.

## October 27, 2022

Pinnacle celebrates the 22nd anniversary on the day the firm opened its first office, October 27, 2000.

## October 18, 2022

Pinnacle reports net income per diluted common share of \$1.91 for the quarter ended Sept. 30, 2022, compared to net income per diluted common share of \$1.75 for the quarter ended Sept. 30, 2021, an increase of 9.1 percent. The firm approved a quarterly cash dividend of \$0.22 per common share to be paid on Nov. 25, 2022, to common shareholders of record as of the close of business on Nov. 4, 2022. The firm also approved a quarterly dividend of \$0.422 per depositary share of Pinnacle's 6.75 percent Series B Non-Cumulative Perpetual Preferred Stock payable on Dec. 1, 2022, to shareholders of record at the close of business on Nov. 16, 2022.

## September 28, 2022

Pinnacle is the No. 2 Best Workplace for Women in the nation, according to *FORTUNE* magazine and Great Place to Work<sup>®</sup>. The firm earned a spot among big brands like Hilton, Cisco and American Express. It's the fifth year Pinnacle has been recognized among the best in the nation by the way women associates view their experience in terms of fairness and equity.

#### September 26, 2022

Pinnacle is the No. 1 bank in Nashville in terms of deposits for the fifth consecutive year and is also the fastest growing based on deposit growth. According to FDIC data from June 30, 2022, Pinnacle holds \$16.7 billion in deposits within the Nashville-Murfreesboro-Franklin MSA, which represents Davidson, Williamson and Rutherford counties. That's an increase of more than \$2 billion from one year earlier, an annual increase greater than any other bank in the market, for a growth rate of 13.97 percent. Pinnacle's total market share in the MSA is 18.03 percent, compared to 16.43 percent at June 30, 2021.

#### September 14, 2022

*Memphis Business Journal* ranks Pinnacle No. 1 among large companies in its annual Best Place to Work awards for the seventh time.

# September 7, 2022

Pinnacle is named one of the top 10 best financial services firms to work for in the entire country by *FORTUNE* and Great Place to Work<sup>®</sup>. The firm earned the No. 9 spot on the new list, its sixth consecutive top 10 finish. Earlier in 2022, the firm was ranked No. 28 on FORTUNE's list of the 100 Best Companies to Work For.





## September 6, 2022

Pinnacle is named the No. 1 Best Place to Work in Atlanta. The *Atlanta Business Chronicle* announced the ranking in the culmination of its annual competition to find the region's top workplaces. This is the first year the firm has earned the top spot on the list. In 2021, Pinnacle came in at No. 15 for its first time in the competition.

# August 31, 2022

Pinnacle earns a spot on PEOPLE magazine's 100 Companies That Care list, jointly chosen by the publication and Great Place to Work<sup>®</sup>. The firm came in No. 35 on the list, joining much larger international brands like Target, Salesforce and Hilton, all chosen for the generosity of their company benefits and charitable work, as well as personal accounts of the impact these organizations have made on the lives of their employees.

## August 29, 2022

Pinnacle hires veteran banking leader Tom Crockett as regional president to build a presence in its newest market, Louisville, KY. Crockett will work from a temporary office, with plans for a permanent space in late 2022 or early 2023 and Pinnacle's first full-service office in Louisville sometime in 2023.

## July 25, 2022

Pinnacle is the No. 1 workplace on the Knoxville News Sentinel's list of Top Workplaces in the mid-sized business category – a position they have earned for five out of six years. Pinnacle also received the Direction Award for survey responses to "I believe the company is going in the right direction."

# July 19, 2022

Pinnacle reports net income per diluted common share of \$1.86 for the quarter ended June 30, 2022, compared to net income per diluted common share of \$1.69 for the quarter ended June 30, 2021, an increase of approximately 10.1 percent. The firm approved a quarterly cash dividend of \$0.22 per common share to be paid on Aug. 26, 2022, to common shareholders of record as of the close of business on Aug. 5, 2022. The firm also approved a quarterly dividend of \$0.422 per depositary share, on Pinnacle's 6.75 percent Series B Non-Cumulative Perpetual Preferred Stock payable on Sept. 1, 2022, to shareholders of record at the close of business on Aug. 17, 2022.

#### July 18, 2022

Pinnacle is named one of the country's top workplaces for millennials earning the No. 7 spot nationwide on the list from *FORTUNE* magazine and Great Place to Work<sup>®</sup>.

# May 27, 2022

Pinnacle is named the No. 1 Best Place to Work in the Piedmont Triad region of North Carolina in the extra-large company category. This is the fourth year in a row Pinnacle has earned the top spot on the list, and one of many local workplace awards the firm has won in North Carolina this year, including No. 1 among Best Places to Work in the Triangle and No. 1 Top Workplace in Charlotte.

#### May 2, 2022

Pinnacle is one of 10 Best Places to Work in Chattanooga, as announced by *EDGE* magazine and *Chattanooga Times Free Press*. It is the third year in a row that the firm has appeared on the list.





# May 2, 2022

Pinnacle is named one of the top workplaces in South Carolina. The firm earned the No. 1 spot on the list of Top Workplaces in the medium-sized companies category from *Greenville Business Magazine*, *Charleston Business Magazine* and *Columbia Business Monthly*. It is the second consecutive year Pinnacle has taken the top spot and fourth time it has placed in the state competition. Previous rankings were No. 5 in 2019, No. 7 in 2020 and No. 1 in 2021.

# April 14, 2022

Pinnacle is one of the best and top performing banks in America, according to two separate lists released in 2022. The firm earned the No. 14 spot on the S&P Global Market Intelligence performance ranking. Earlier in the year, *Forbes* published a list of America's Best Banks, with Pinnacle at No. 22. Both rankings are by far the highest of any other banks headquartered in Tennessee and higher than any locally based banks in North Carolina or South Carolina.

# April 11, 2022

Pinnacle ranks No. 28 among 100 Best Companies to Work for by Great Place to Work<sup>®</sup>, according to the latest list published by Great Place to Work<sup>®</sup> and *FORTUNE* magazine. Pinnacle has been on the list every year since the first year it was eligible in 2017, maintaining its workplace culture even as the firm expanded from one state to six, doubled in headcount and tripled in assets.

# February 22, 2022

Pinnacle brings home 20 Greenwich Excellence and three Greenwich Best Brand Awards for 2021. These awards are national and regional honors earned by banks who have measurably distinctive brands and service quality for small business and middle market clients. Pinnacle won more of these awards than any other bank in the Southeast. Pinnacle was honored with the Greenwich Best Brand Awards for small business banking in the categories of Trust, Ease of Doing Business and Values Long-term Relationships.

# January 31, 2022

For the third year in a row, Pinnacle is top ranked among banks and credit unions on a list of Best Places to Work from *Virginia Business* magazine. Pinnacle earned the No. 10 spot in the large companies category, up from No. 11 in 2021.

# December 2, 2021

Pinnacle is one of the nation's best employers for working parents. The firm earned the No. 42 spot on the 2021 list of Best Workplaces for Parents from Great Place to Work<sup>®</sup> and *FORTUNE* magazine. It is Pinnacle's fourth consecutive appearance on the list.

# November 29, 2021

Pinnacle announces the hire of six veteran financial professionals to lead the firm's expansion into Washington, D.C. and the surrounding areas of Virginia and Maryland. Carolyne Pelton, formerly the director of Aerospace, Defense and Government Contracting (ADGC) at Truist, leads the team as Pinnacle's regional president for the National Capital Region.





## November 9, 2021

*American Banker* recognizes Pinnacle as one of America's "Best Banks to Work For" for the ninth year in a row at No. 9 overall, and No. 1 among banks with more than \$11 billion in assets in 2021.

# June 28, 2021

Pinnacle announces that four of Birmingham, AL's top financial professionals have joined the firm to serve clients in the surrounding region. Mark Imig, former regional manager for corporate banking at First Horizon, leads the team as Pinnacle's regional president in Birmingham.

## June 14, 2021

Pinnacle recruits a team of nine experienced financial professionals to serve clients and grow market share in Huntsville, AL. Jason Baldwin, former market CEO for North Alabama BBVA, leads the team as Pinnacle's Huntsville regional president.

## May 5, 2021

Pinnacle opens its new Gallatin office at 1534 Noah Lane in Greensboro Village. This is the firm's first new fullservice location in the Nashville area in 11 years and it's 28th office in Middle Tennessee.

## January 18, 2021

Pinnacle ranks among the best of the country's 100 largest banks, according to *FORBES* analysis. The firm landed at No. 32 on the list.

# July 16, 2020

Great Place to Work<sup>®</sup> and *FORTUNE* magazine rank Pinnacle subsidiary Bankers Healthcare Group No. 1 on its 2020 list of Best Workplaces in New York State in the small/medium business category.

#### June 1, 2020

Pinnacle opens its first permanent, full-service office in Atlanta backed by a team of associates with an average of more than 20 years of financial services experience. The office is located at 3333 Riverwood Drive in the Cumberland area of Atlanta.

#### May 7, 2020

Pinnacle funded more than \$2.4 billion in loans for companies through the Small Business Administration's Paycheck Protection Program (PPP). This figure represents nearly 14,000 local businesses that received emergency funding to pay their employees and essential bills during the ongoing COVID-19 pandemic.

#### December 2019

Pinnacle announces the firm's entrance into the Atlanta market in December 2019 with veteran bank leader Rob Garcia at the helm of its de novo startup. Garcia serves as the firm's Atlanta president.





## March 21, 2019

Pinnacle earns a place on Center for Companies That Care's Honor Roll for 2019, one of 15 companies on the list. The Honor Roll recognizes U.S.-based companies of all sizes and industries with outstanding workplace practices and active community involvement.

## September 11, 2017

FORTUNE magazine names Pinnacle to its list of the 100 Fastest-Growing Companies.

## June 16, 2017

Pinnacle completes its merger with BNC Bancorp, a North Carolina-based bank with 76 offices in North Carolina, South Carolina and Virginia.

## July 1, 2016

Pinnacle completes its merger with Avenue Financial Holdings, Inc. in Nashville.

## March 4, 2016

Pinnacle acquires an additional 19 percent interest in Bankers Healthcare Group (BHG), bringing its total interest in BHG to 49 percent.

## September 1, 2015

Pinnacle completes its merger with Magna Bank in Memphis.

# July 31, 2015

Pinnacle completes its merger with CapitalMark Bank & Trust in Chattanooga.

#### June 24, 2013

Pinnacle is added to the NASDAQ Financial-100 Index. The index includes securities of 100 of the largest financial institutions listed on the NASDAQ Stock Market based on market capitalization.

#### April 10, 2013

For the 10th consecutive year, Pinnacle wins the *Nashville Business Journal's* "Best Places to Work" award and is inducted into the "Pinnacle Hall of Fame."

#### July 2, 2008

Pinnacle acquires Murfreesboro-based Beach and Gentry Insurance and merges it with Miller & Loughry, Pinnacle's wholly owned insurance agency.

#### November 30, 2007

Mid-America Bancshares (the holding company for PrimeTrust and Bank of the South) merges with Pinnacle.

#### October 2, 2007

In a de novo expansion Pinnacle opens its first full-service Knoxville office on Northshore Drive.





# March 15, 2006

Pinnacle successfully completes its acquisition of Cavalry Bancorp, creating the largest financial services firm headquartered in Nashville and the second largest bank holding company in Tennessee.

# October 27, 2000

Pinnacle Financial Partners opens for business at 211 Commerce Street.

## March 30, 2000

Organizers file an application with the Office of Comptroller of the Currency and the Federal Deposit Insurance Corporation for a new national bank to be headquartered in Nashville. Pinnacle Financial Partners is selected as the firm's name.

## February 20, 2000

Twelve prominent Nashville business leaders, including five former First American executives, announce plans to organize a new, locally owned financial services firm.

